



THE MAGNET™



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SOUTH CAROLINA'S SOURCE FOR IMPORTANT PHYSICIAN INFORMATION

MAG Mutual Deepens Commitment to South Carolina, Establishes New Physician Claims Committee

MAG Mutual's South Carolina physician policyholders have more to cheer about. In February, MAG Mutual appointed its new South Carolina Physician Claims Committee. Like our other state Claims Committee, the newly formed group only has South Carolina physicians as members. By putting this Committee in place, South Carolina physicians can feel even more confident that claims will be carefully reviewed using the utmost local knowledge. These local physicians who make up the committee:

- Know the challenges physicians face in the state and local community
- Represent a variety of specialties
- Understand the operations and processes of the local hospitals
- Will offer advice on identifying expert witnesses from the state
- Support physicians and the medical community

SC Claims Committee Members

Stanley Antosh, M.D., an anesthesiologist from Spartanburg

Frank S. Fairey Jr., M.D., a general practitioner from Charleston

William F. James, M.D., an obstetrician/gynecologist from Spartanburg

Sidney T. Smith, M.D., a gynecologist/oncologist from West Columbia

Carl A. Sweatman, M.D., a general surgeon from Columbia

Charles B. Thomas Jr., M.D., an orthopedic surgeon from Greenville

The primary role of the South Carolina Claims Committee is to review the medicine practiced in the claims. Taking into consideration all aspects of the practice of medicine in South Carolina, the Committee will recommend to the physician whether he or she should continue investigation of the claim, defend the claim at trial or settle the case.

The formation of the South Carolina Claims Committee is only the latest of several commitments MAG Mutual has made to the state. To better serve our South Carolina policyholders, MAG Mutual opened a Columbia, S.C., office last year. The office currently houses local sales, claims and risk management staff. Now, not only do South Carolina policyholders have MAG Mutual representatives providing them with top-notch services, but they also have South Carolina physicians reviewing their claims.

Among the staff at our Columbia office are Bill Hutson, Sales Manager; Becky Lowman, our new Risk Manager; and Sam McEwen, Claims Manager – who will be working closely with the new claims committee. If you have questions, please call us in Columbia at **1-888-892-5212**.

Your Company

Every insurance company claims to understand the needs of its policyholders. But MAG Mutual goes far beyond a casual understanding—we truly know the men and women who practice medicine; what, when, where and how they do it.

That's because MAG Mutual Insurance Company was started by physicians and has always been governed and directed by physicians. The doctors serving on your Board of Directors practice medicine just like you. They know exactly what it's like to see patients, run medical offices and make patient-centered decisions, because that's what they do, too.●



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New Policy Revisions Offer Facilities More Protection for Less!

With the latest revisions to MAG Mutual Insurance Company's Healthcare Services Liability Insurance program, outpatient medical facilities can reduce their premiums. Effective April 1, the new program offers three types of premium credits, and provides broader coverage language. Revisions include:

- **Deductible credits** that can save policyholders 3 percent to 25 percent on premiums depending on the deductible level chosen
- **Risk-management credits** that can save policyholders 5 percent on their premiums
- **Loss-free credits** that allow for 5 percent, 7 percent and 10 percent savings on premiums based on the number of years without claims
- **Broader policy language** that provides coverage for employees and contractors for whom the organization is legally responsible and defense-only coverage for claims against the organization resulting from the activities of other professionals.

To find out more, please call Chip Goen with MAG Mutual Insurance Agency, LLC toll free at **1-800-294-1735**, or e-mail us at **info@magmutual.com**.

Online Prescription Service Helps Eliminate Errors

A new Web service hopes to reduce the risk of prescription errors by allowing physicians to prescribe medicines electronically over the Internet vs. writing prescriptions by hand.

The site offers tested safeguards for patient privacy, and it cross-references prescriptions to ensure the patient isn't receiving a harmful combination of drugs. In addition, the site, www.nationaleRX.com, automatically incorporates actions taken by the Food and Drug Administration.

Approximately 99 percent of the nation's pharmacies are connected to the site. Nancy Dickey, a former president of the American Medical Association and current president of the Texas A&M University Health Science Center, told Cox Newspapers that she expects the remainder of pharmacies to soon participate in the service to stay in business.

Currently, one in five physicians prescribes medicines over the Internet. Studies show that most physicians have not switched to electronic prescriptions because of costs and the time it takes to learn the technology. The new National ePrescribing Patient Safety Initiative Web site is Web based, free and, according to Dickey, takes about 15 to 30 minutes for a doctor or his staff to learn how to use it. ●

Check Out the Winter Medical Publications Catalog

The new MAG Mutual Healthcare Solutions, Inc. Winter Catalog is now available and loaded with extras. The Winter 2007 Catalog offers a complete Coders' Library and Precision Code coding and revenue management software.

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