

By Physicians. For Physicians.

Jacqueline Becker, RN, BSN, MEd, Risk Management Consultant, has a clinical nursing background in addition to experience as a Director of Quality, Performance Improvement and as the Patient Safety Officer for a large hospital in Richmond. She has also been a case manager for a managed care company.



Jackie and her husband George have two daughters and one son.

Jackie's direct number is **1-804-935-7822**.

Harold Manahan, Jr., Account Executive has more than 25 years of insurance experience in the Richmond area where he was born and raised. He is a graduate of VA Tech with a B.A. in Urban Affairs.



Harold and his wife Teresa have a son and daughter.

Harold's direct number is **1-888-892-5211**.

Your Company

Every insurance company claims to understand the needs of its policyholders. But MAG Mutual goes far beyond a casual understanding—we truly know the men and women who practice medicine; what, when, where and how they do it.

That's because MAG Mutual Insurance Company was started by physicians, is owned by its physician members and has always been governed and directed by physicians. The doctors serving on your Board of Directors practice medicine just like you. They know exactly what it's like to see patients, run medical offices and make patient-centered decisions, because that's what they do, too.

For the next year, we'll be featuring a Board member on this panel, so you'll get to know the physicians representing you, because MAG Mutual is **By Physicians. For Physicians.** ●

THE MAGNET™



VIRGINIA SPECIAL EDITION 2006
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VIRGINIA'S SOURCE FOR IMPORTANT PHYSICIAN INFORMATION

Immunity for Virginia Physicians Changed In House Bill 1110

Immunity for Virginia physicians for failing to review or take action after receiving laboratory test or examination results ordered by other physicians has changed for the third time in little over a year with the passage of House Bill 1110 during the recent Virginia Legislative Session.

In a 2005 decision, *Oraee, M.D. v. Breeding*, the Virginia Supreme Court overruled a prior holding by finding that Va. Code §8.01-581.18(B) provides physicians with immunity only when it is claimed that a physician failed to review or take action after receiving laboratory test or examination results conducted "not at the request or with the written authorization of a physician." This interpretation of the law severely narrowed such immunity for physicians in these instances.

In passing HB 1110, Virginia lawmakers amended the law to provide immunity under such circumstances if the physician can establish one of the following: (1) that no physician-patient relationship existed when the results were received; (2) that the physician received the results without a request for consultation and without responsibility for management of the patient's condition to which the results relate; (3) that the physician consulted on a condition, the results were not part of that physician's management of the patient and the physician had no reason to know that he was to inform the patient of the results or refer the patient to another physician; or (4) that the physician received the results, the interpretation of which would exceed the physician's scope of practice and the physician had no reason to know that he was to inform the patient of the results or refer the patient to another physician.

Since the amendment is new, only time will tell if the Virginia Supreme Court will attempt to narrow this new provision as it did in its 2005 decision. Look for more information in future MAGnets as it becomes available. ●

Risk Management: A Value-Added Benefit

MAG Mutual's Risk Management Department has been charged with helping our policyholders reduce their potential for professional liability loss. With a combined experience of over 70 years in healthcare risk management, our consultants are well prepared to assist each practice or organization analyze their patient care systems and processes from a risk management perspective, determine current effectiveness, propose and deliver a set of defined risk management activities and services, and help the practice establish an ongoing risk assessment program.

Policyholders are strongly encouraged to take advantage of these value-added services.

Schedule a visit with Jacqueline Becker, MAG Mutual Risk Management Consultant today by calling **1-804-935-7822**. ●

MAG Mutual's Alliance with the Principal Financial Group® Launches Quickly

It only took a few weeks for MAG Mutual Financial Services, Inc. (MMFSI) to start receiving positive comments from satisfied MAG Mutual-insured physicians regarding our strategic alliance with The Principal Financial Group. The relationship, which was formed in December 2005 and announced in a prior *MAGnet* and letters to policyholders, expands our ability to:

- Meet the financial needs of more of our policyholders
- Provide more investment choices
- Offer local service in many of our physicians' communities

We invite you to call the **MMFSI hotline at 1-800-316-0143** to take advantage of this MAG Mutual member benefit. You can arrange to personally meet one of the many experienced, well-qualified representatives to discuss your financial picture. ●



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Because your patients come first.

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OFFICE SOLUTIONS • PRACTICE MANAGEMENT

In Practice. In Life.

Save Money While Protecting Your Income

MAG Mutual policyholders can now receive a 20 percent premium discount on disability income protection insurance.* A comprehensive portfolio of disability protection programs for your personal and practice needs includes:

- Individual disability income – helps cover daily expenses when you're unable to work due to a disability
- DI retirement security – helps you continue to save for your retirement if you are disabled
- Overhead expense – can reimburse you for practice business expenses incurred during a disability
- Disability Buy-out – provides funding for your partners to purchase your share of the practice if you can't return to work

If you are interested in protecting your income, now is the time. Call the MAG Mutual Financial Services Center at **1-800-316-0143** for details. ●

*Disability income insurance provided through The Principal Financial Group and other leading national insurance providers.

Summer 2006 Publication Catalog is in the Mail and on Our Website

The new summer catalog is available and loaded with extras. In addition to all the money-saving guides we've offered in the past, the summer 2006 MAG Mutual Healthcare Solutions, Inc. catalog offers an expanded Coders' Library, more coding and revenue management software and the 2007 Physicians' Fee and Coding Guides.

Place your order today and receive a FREE Doctor Codey! Supplies are limited, one bear per order. Call toll free at **1-888-738-7495** or for special savings, order online at www.coderscentral.com/books. ●



MAG Mutual's Speakers' Bureau

MAG Mutual can provide your organization with interesting and informative programs on a variety of topics. As an educational service to the medical community, we provide MAG Mutual speakers for specialty societies, hospital staffs, county medical societies and office managers' associations.

Topics include medical liability trends, risk management tactics, personal financial planning, employment practices and asset protection strategies. Our Speakers' Bureau can fill most program needs at no cost.

For more information or to schedule a program, contact Steve Davis at **1-800-282-4882, ext. 5690** or sdavis@magmutual.com. ●

THE **MAGNET**™

By Physicians. For Physicians.

MAG Mutual Reinforces Its Commitment to Virginia Physicians with New Richmond Office

MAG Mutual, the largest mutual medical professional liability insurance company in the Southeast, has opened an office in the Richmond area to serve our Virginia policyholders. Our claims, risk management and sales departments are now "on the ground" in Virginia and represent the continuing strong commitment we are making to provide Virginia's physicians with an experienced, dedicated and stable insurer.

Our new address is:

MAG Mutual Insurance Company
4101 Cox Road, Suite 330
Venturi Building, Glen Allen, VA, 23060

Phone numbers: toll-free **1-888-892-5213**

Local **1-804-935-7820**

Office fax number: **1-804-346-0074**

Here are MAG Mutual employees in Richmond:

Jeff Shawcross, Claims Supervisor, will handle your local claims issues. He has worked in the insurance field since 1988 and been exclusively dedicated to medical malpractice claims since 1992. Jeff has worked Virginia claims for The Doctors Company for the past eight years.



He was born and raised in Syracuse, New York and graduated from Arizona State University with a B.S. in Sociology.

Jeff, his wife Debi and daughters Emma and Jane currently live in Glen Allen.

Jeff's direct number is 1-804-935-7823.

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Call the Policyholder Service Center at **1-800-282-4882** for *Exceptional Customer Service*.

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the **MAGnet**™

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