



## FLORIDA'S SOURCE FOR IMPORTANT PHYSICIAN INFORMATION

### Meet MAG Mutual's Florida Defense Team

MAG Mutual Insurance Company has assembled a team of experienced attorneys throughout North and Central Florida to defend and protect our policyholders. Since the inception of the company in 1982, we've handled more than 20,000 medical claims against physicians and hospitals—of which approximately 7,000 resulted in lawsuits.

During that same period, we closed 85 percent with no payment and won more than 82 percent of all cases taken to trial.

MAG Mutual continues its rigorous defense efforts through our **Five Star Defense Program**—just one example of our unparalleled commitment to our physician policyholders/owners.

- ★ MAG Mutual Insurance Company Claims Department
- ★ Florida Defense Attorney Team
- ★ Florida Physician Claims Committee
- ★ Effective Defendants' Program
- ★ Expert Witness Databank

Well-known North Florida defense attorneys currently defending MAG Mutual-insured physicians are:



*Top Row (from left)*

**Frank Bozeman, Jr.**  
Bozeman, Jenkins & Matthews, P.A.  
Pensacola, Florida

**Jesse F. Suber**  
Henry, Buchanan, Hudson,  
Suber & Carter, P.A.  
Tallahassee, Florida

**S. William Fuller, Jr.**  
Fuller, Johnson & Farrell, P.A.  
Tallahassee, Florida

**W. Douglas Childs**  
Bullock, Childs, Pendley & Reed, P.A.  
Jacksonville, Florida

*Bottom Row (from left)*

**J. Nixon Daniel, III**  
Beggs & Lane LLP  
Pensacola, Florida

**Craig Dennis**  
Dennis & Bowman, P.A.  
Tallahassee, Florida

**John R. Saalfield**  
Saalfield, Coulson, Shad & Jay, P.A.  
Jacksonville, Florida

**Richard B. Collins**  
(not shown)  
Collins & Truett, P.A.  
Tallahassee, Florida

Well-known Central Florida defense attorneys currently defending MAG Mutual-insured physicians are:



*Top Row (from left)*

**Richard B. Mangan, Jr.**  
Rissman, Weisberg, Barrett, Hurt,  
Donahue & McLain, P.A.  
Tampa, Florida

**Stephen H. Sears**  
Macfarlane, Ferguson & McMullen, P.A.  
Tampa, Florida

**Jennings L. Hurt, III**  
Rissman, Weisberg, Barrett, Hurt,  
Donahue & McLain, P.A.  
Orlando, Florida

**Michael A. Estes**  
Hannah, Estes & Ingram, P.A.  
Orlando, Florida


*Bottom Row (from left)*

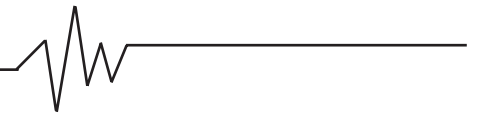
**John W. Bocchino**  
Bobo, Spicer, Ciotoli, Fulford, Bocchino,  
Romaguera & Shomo, P.A.  
Orlando, Florida

**Ronald H. Josepher**  
Josepher & Batteese, P.A.  
Tampa, Florida

**Geoffrey D. Ringer**  
Ringer, Henry, Buckley & Seacord, P.A.  
Orlando, Florida

**Thomas A. Graham, III**  
Wicker, Smith, Tutan, O'Hara, McCoy,  
Graham & Ford, P.A.  
Naples, Florida

These and other MAG Mutual attorneys throughout Florida are here for you. For information about our Five Star Defense program, please call MAG Mutual at 800-783-8455 or 407-370-3813. 



## Florida Radiologists Address a Major Problem


Radiologists have become the specialists most frequently sued in malpractice lawsuits involving breast cancer. Accordingly, Florida radiologists have been exploring ways to reduce their liability exposures and improve the defensibility of potential breast cancer claims. In particular, radiology practices have been inviting MAG Mutual Insurance Company senior risk management staff to their board meetings to discuss specific risk management strategies.

Some of these strategies include:

- Ensuring and maintaining mammography competency
- Establishing and maintaining optimal viewing conditions
- Defining reasonable and safe workload parameters
- Improving the technical quality of films
- Instituting checks and balances, i.e. double reading, using advanced CAD technology

- Improving both written and verbal communication to patients and physicians
- Instituting tracking systems to ensure abnormal reports are received by the referring physicians, all tests and referrals are completed and results reviewed, inconclusive findings are continuously re-evaluated and patients are reminded if follow-up does not occur
- Establish internal practice quality improvement system

Shortly, MAG Mutual will be sending all radiology policyholders a mammography practice survey. The results will be compiled and sent to each practice for benchmarking and informational purposes.

For information on scheduling an on-site risk management meeting, contact Georgette Samaritan, Senior Risk Management Consultant at 800-282-4882, ext. 5686. 

## Luxury Insurance Gives You Good Value for a Reasonable Price


“We were taking inventory in a surgeon’s home when the appraiser looked up and said, ‘What’s that?’” recalls Carol Quaif, president of MAG Mutual Insurance Agency, Ltd. “It turned out to be a \$45,000 Baccarat crystal chandelier—which our client hadn’t mentioned. In fact, we discovered that the doctor had a houseful of items like that; he’d never been properly insured before that day.”

Most homeowners don’t pay close attention to policy limits, or they neglect to itemize possessions properly—or both, which results in seriously inadequate coverage. With ordinary home insurance, you almost certainly need special endorsements and add-ons to adequately cover your possessions. You can more easily fill those gaps with luxury insurance.

A luxury insurance policy typically offers:

- Unlimited replacement cost on your house
- Coverage for perils such as water/sewer backup
- Contents coverage with flexibility to purchase higher limits
- “Loss of use” housing coverage with no time limits for rebuilding

- Coverage for your vacation home, identity fraud, mysterious disappearance

Luxury insurance, when needed, provides a big increase in value and is available through MAG Mutual Insurance Agency at a reasonable cost. For more information about a luxury policy, call 404-842-5600 or 800-282-4882. Or, visit our Web site at [www.magmutual.com](http://www.magmutual.com) to read a recently published feature article in *Medical Economics* magazine entitled “You Really Do Need Luxury Insurance.” 

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Code Book and HCCA’s 2002 Physician Fee  
and Coding Guide Today**

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when you call 800-253-4945 or order your books at  
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[www.magmutual.com/hcca](http://www.magmutual.com/hcca).**

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