

Dear PolicyOwners,

Your chosen profession is as challenging as it is rewarding. Every day, you are faced with mounting demands, high expectations and enormous responsibility. MagMutual is here to help you.

We want to be more than your insurance provider – we want to be your long-term business partner. That's why we continually strive to give you more value in every way. That means more resources, like the complimentary UpToDate® subscription (valued at over \$500 per physician annually) that is saving our PolicyOwners millions. More support, including staff attorneys who provide free yet invaluable advice on HIPAA, regulatory and employment concerns. And more education and expert insight regarding risk management and improved outcomes.

We give you more positive results by ensuring that, should the need arise, you receive the best defense possible. In 2018, 98% of our claims were resolved without subjecting our PolicyOwners to trial, and 80% of those resolutions were achieved without indemnity payments. Of the 2% of cases that proceeded to trial, our insureds obtained a favorable outcome 92% of the time.

And of course, we give you more dividends. MagMutual has paid out more than \$255 million in annual dividends and Owners Circle rewards to date, including an up to 12% return in 2018.* We have consistently returned dividends every year since 2007, and PolicyOwners who have been part of Owners Circle since the program's inception have seen 160% of their premium allocated for payout upon their retirement.

We do more for you, so you can do more for your patients. We are only as successful as you are, and I'm happy to report that our PolicyOwners are not just succeeding, but growing, both locally and nationally. That means we're growing, too. We're now the 8th largest medical professional liability provider in the U.S. and remain the largest in the Southeast.

We have met and surpassed our goals year after year by remaining steadfastly committed to you, our policyholders. Our focus on your needs, and on growing and evolving along with you, has enabled us to remain strong, stable and financially secure.

On top of that, more and more of our policyholders are making the decision to partner with us for all of their coverage needs for the practice, business and regulation of medicine. We're proud to be a provider you really trust, and even prouder to have formed such meaningful relationships with you.

Over \$255 million
has been paid out
to PolicyOwners
since inception.

As we look to the future of healthcare, we're constantly evaluating your changing risks to find new ways we can help you better manage and mitigate those risks and become even stronger. We're committed to being here for you, today and tomorrow, whatever may come.

We know you have a choice in insurance providers, and we thank you for choosing us. We promise to always put your interests first, to continue to look for ways to deliver you more value and to return the profits of our efforts back to you. **This is your company.**

Sincerely,



Joe Wilson, MD
Executive Chairman



Neil Morrell
President and CEO

*Dividends and Owners Circle allocations are declared at the discretion of the MagMutual Board of Directors.